









Supporting German companies in UN procurement matters









Website:

www.unprocurement.de



German American Chamber of Commerce, Inc.

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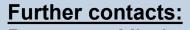
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Permanent Mission in New York and Geneva.



German-Italian Chamber of Commerce

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UN locations

New York	Copenhagen	Rome
UNPD (Headquarters)	UNICEF (Supply Division)	WFP (Headquarters)
UNDP (Headquarters, decentralised, 160	UNOPS (Headquarters,	FAO (Headquarters)
country offices)	decentralised procurement)	IFAD (Headquarters)
UNFPA (Headquarters)	UNFPA (Nordic Office)	Brindisi
UNICEF (Headquarters)	UNDP (Nordic Office)	UNLB (Logistic Base)
	WHO (Regional Office for Europe)	UNHRD (Humanitarian Response Depot)
	WFP (Nordic Office)	









Supplying the UN

Step-by-step approach:

- Identify relevant UN organizations
- Register on United Nations Global Marketplace (<u>www.ungm.org</u>)
- Look at the Annual Statistical Report
- Find business opportunities on UNGM (tender alert)
- Bid according to tender documents
- Seek clarification
- Attend business seminars and bid-openings
- Always respond to bid invitations









Supplying the UN

- Market knowledge
- Suitable products
- Export experience/references
- English skills
- Competitive prices
- Network/partners (country knowledge, after-sales services etc.)
- Capacity
- Patience









Support by the Chambers

- Consulting and market research
- Support with the registration process
- Bid-openings
- Provide a network
- Events
- Outreach to companies at request of UN
- Innovation Corner (upload innovative products)















Consulting

- General information about UN procurement protocols
- Contact to UN organizations
- Organizing UN seminars
- Advice and support in bidding on UN procurement contracts











Market Research

- Individual consultations
- Identification of organizations within the UN relevant to client's business
- Advice how to start business with the UN
- Monitoring of offers submitted by the competitors









Registration and market research

- Guidance through registration processes
- Individual consultations and identification of organizations within the UN relevant to client's business











Representation at bid openings and bid conferences

- Attendance during bid openings and bid conferences at the UN offices in
 - Copenhagen
 - New York









Events 2020

 EUPF – European Procurement Forum

New York; April 2020

 International Procurement Seminar (tbc.)

Copenhagen; June 2020











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UN Procurement

Geschäfte mit der UN

Veranstaltungen

















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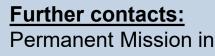


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