



# German Mission UN Procurement Seminar New York Supply Division

As at 23 October 2019

unicef  | for every child

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# UNICEF Mandate

**UNICEF is mandated by the United Nations General Assembly to advocate for the protection of children's rights, to help meet their basic needs and to expand their opportunities to reach their full potential.**

UNICEF works in programmes, advocacy, innovation and technical assistance across 190 countries to address country-specific needs, supporting global efforts in collaboration with governments, partners and other UN organizations.



**1**

**Every child  
survives and  
thrives**



**2**

**Every child  
learns**



**3**

**Every child  
is protected  
from violence  
and exploitation**



**4**

**Every child  
lives in a safe  
and clean  
environment**



**5**

**Every child  
has an  
equitable  
chance in life**

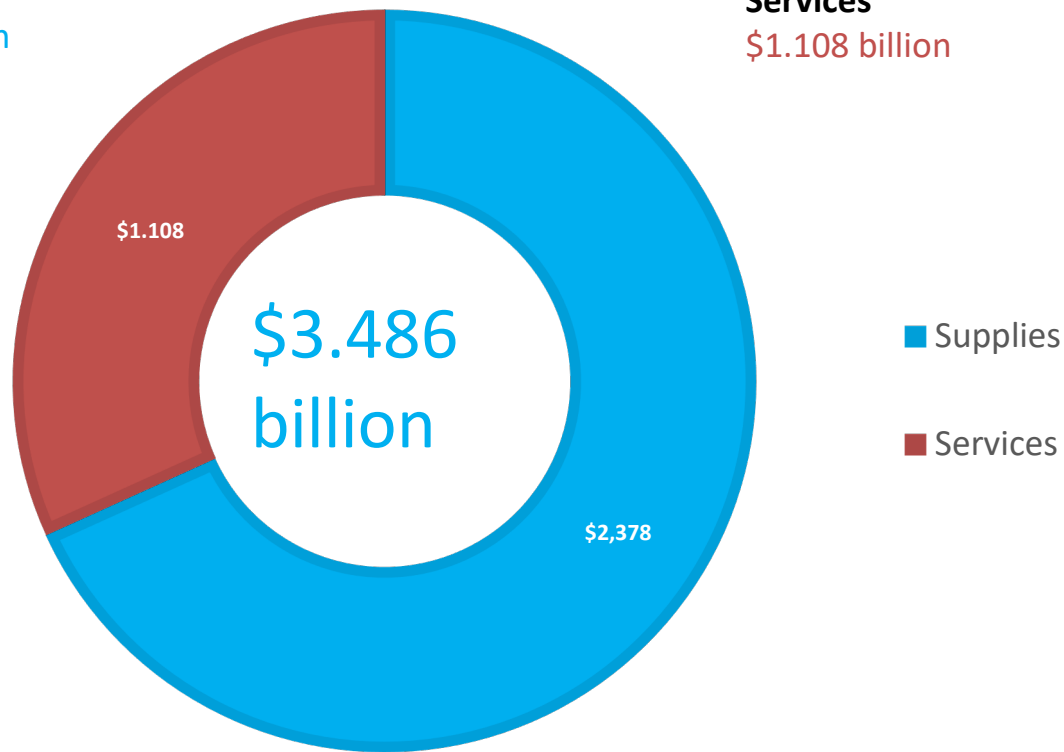
# Procurement Overview 2018 – Goods & Services

## Goods

\$2.378 billion

## Services

\$1.108 billion



\$1.536 billion in procurement on behalf of 107 self-financing governments and partners

78% of UNICEF procurement is in collaboration with other UN agencies and partners

# UNICEF Major Commodity Groups for Goods (2018)

## Vaccines \$1.453 billion

2.36 billion doses of vaccine procured for 99 countries, to reach 45 per cent of the world's children under five years old

## Water & Sanitation \$117.3 million

1.26 billion water purification tablets and chlorination/fl occulation sachets, which could treat 30.8 billion litres of water

3.7 million hygiene kits

739,351 water tanks

## Education \$57.4 million

45 million schoolbags for 58 countries

84,011 education kits for 62 countries

39,665 standard classroom kits

20,517 country-specific education kits

22,243 recreation kits

## Medical supplies \$106 million

787.6 million immunization syringes

7.9 million safety boxes

5.3 million HIV rapid diagnostics tests, including 1.7 million HIV/Syphilis Combo diagnostics tests

## Pharmaceuticals \$124 million

26.8 million amoxicillin pneumonia treatments for infants, reaching 38 countries

4.8 million packs of antiretroviral medicine to treat 116,000 adults and 79,000 children with therapy for one year in 38 countries

331.3 million cotrimoxazole tablets treats a range of bacterial infections, including pneumonia and bronchitis

## Nutrition \$183.9 million

47,763 tonnes of ready-to-use therapeutic food, 65% of which was sourced in programme countries

517.7 million vitamin A treatments

122.4 million deworming tablets

197 million sachets of multiple micronutrient powder

876.5 million iron and folic acid tablets.

## Cold Chain Equipment \$77.9 million

Cold chain equipment includes \$54.3 million in solar powered systems



# UNICEF Major Services Groups by value (2018)

In 2018, UNICEF's procurement of services reached a value of \$1.108 billion.

## KEY SERVICES GROUPS



**\$118.3 million**

Construction services



**\$80.6 million**

International freight services



**\$183.3 million**

Local technical workforce for  
programme execution



**\$71.3 million**

In-country logistics and warehousing  
services



**\$133.8 million**

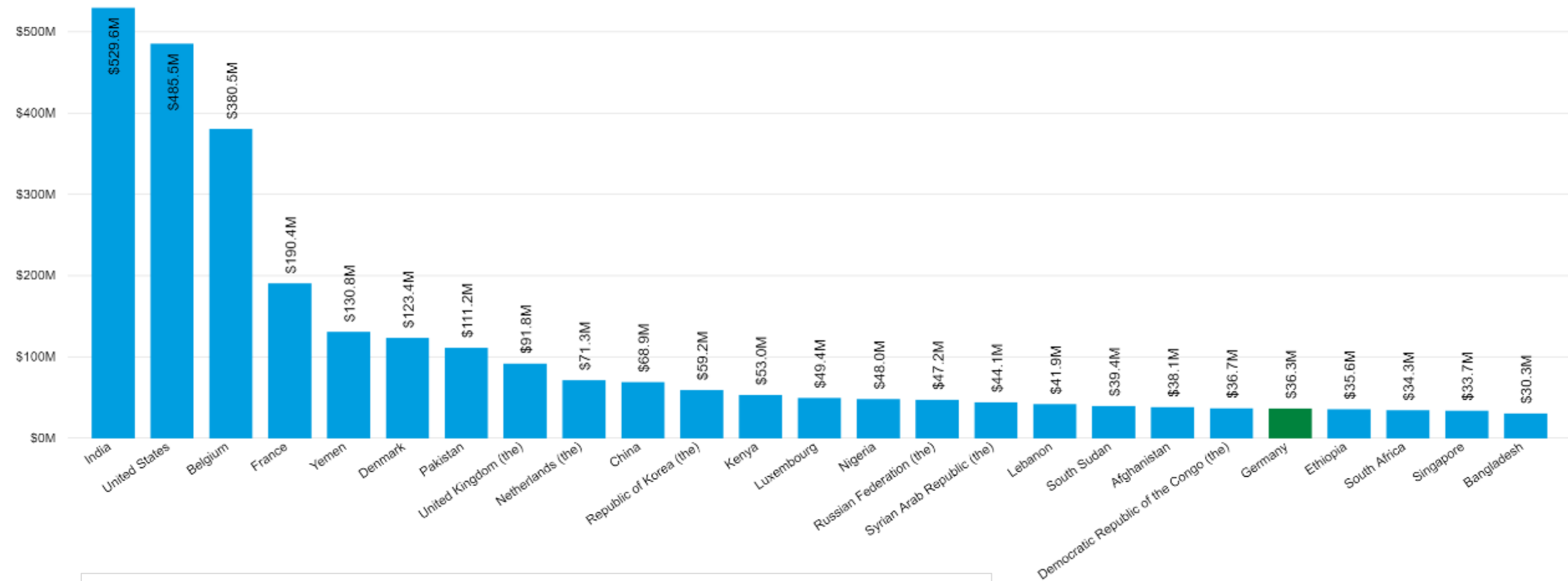
Research, surveys, monitoring and  
evaluation services



**\$101.2 million**

Finance and insurance services

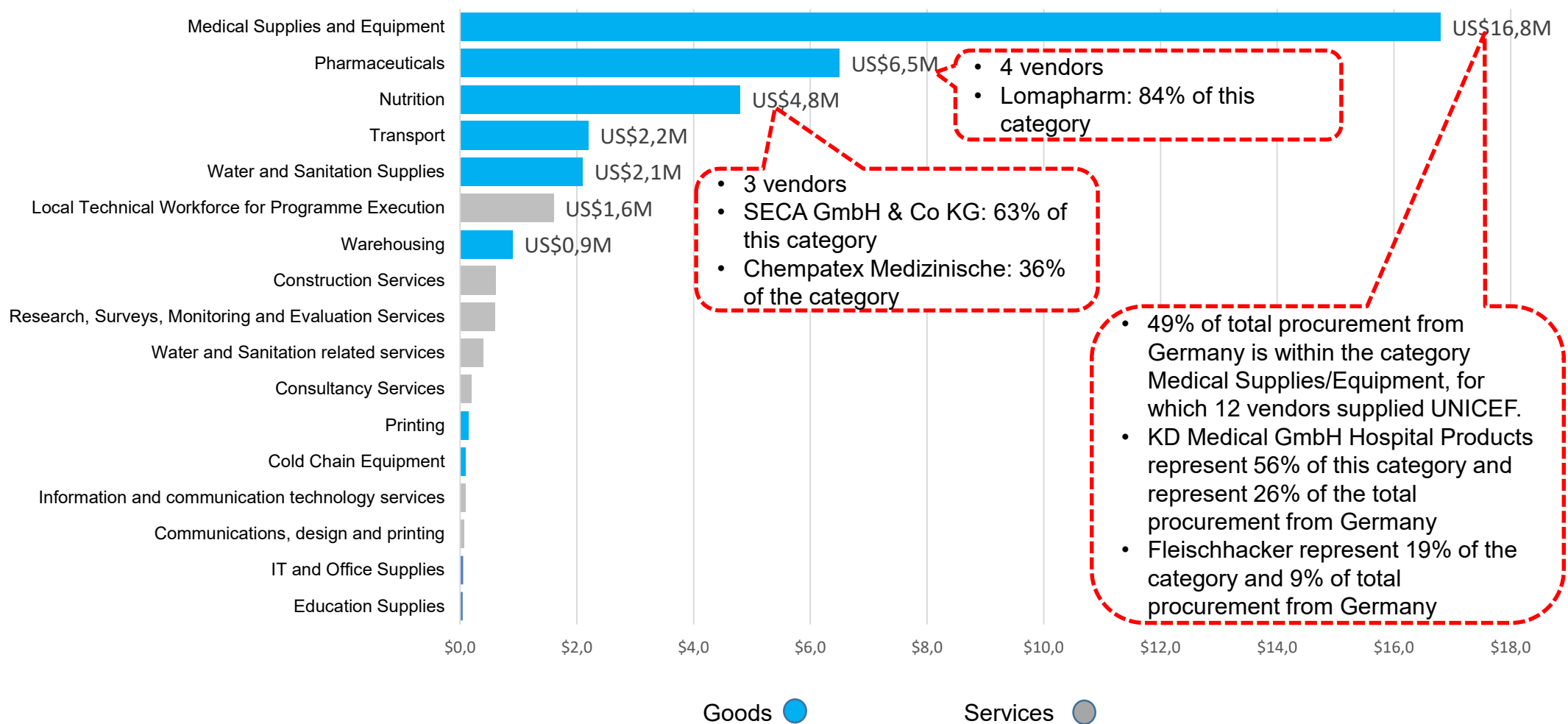
# Top 25 Procurement spend ranking of countries



Globally, German is ranked 21<sup>st</sup>.  
In EU, Germany is ranked 6<sup>th</sup>.

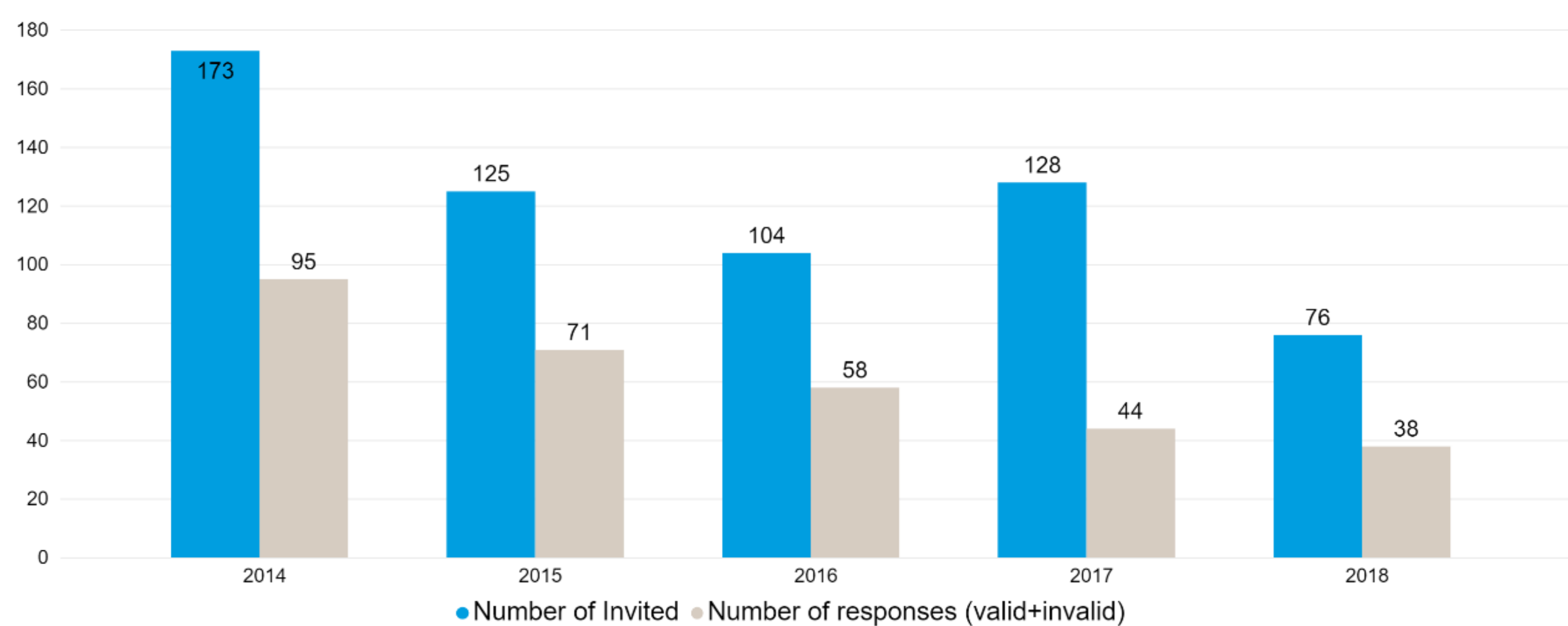
# In 2018, UNICEF procured 17 commodities/services from Germany.

## The main procurement group was Medical supplies/equipment.



In the period 2014-2018 the number of invited suppliers from Germany declined by 56%

German suppliers' responsiveness to UNICEF tenders averaged 50% in this period





# Sample Tenders Notices

Title	Country	Deadline
Printing of Polio promotional items	Afghanistan	24-Oct-19
Establishing Internet Leased Lines for UNICEF and other UN agencies in India	India	30-Oct-19
Technical support to the Expanded Vaccination Program in planning, coordinating, monitoring/tracking, documenting and reporting on the implementation of the Global Alliance for Vaccines and Immunizations (GAVI) Health System Strengthening	Mozambique	30-Oct-19
Low cost technology option for delivery of Integrated Programme for Out of School Adolescents (IPOSA) curriculum.	Tanzania, United Republic of	30-Oct-19
Purchase of Delivery kits	Afghanistan	30-Oct-19
Purchase of Logistics and Medical items	Afghanistan	30-Oct-19
Installation of solar refrigerators in the Democratic Republic of Congo	Democratic Republic of Congo	31-Oct-19
Production of Sustainable Development Education Tools	Madagascar	31-Oct-19
Consulting to develop the early childhood intervention of the Chihuahua Crece Contigo Program.	Mexico	31-Oct-19
Development and piloting of Civic Education teaching and learning materials in secondary schools of Kyrgyzstan	Kyrgyzstan	1-Nov-19
Recruitment of a trainer in digital communication and creation of photo and video content.	Algeria	3-Nov-19
Purchase of Wood and Heater for different regions in Afghanistan	Afghanistan	3-Nov-19
Provide preventive and corrective maintenance, repair, trouble shooting for 21 Walk-in-Cold Rooms (WIC) in 15 districts to ensure proper storage of Measles Rubella Campaign 2020.	Bangladesh	5-Nov-19
Adding/developing a component of Online Child Sexual Exploitation and Abuse (OCSEA) several sectors.	Uganda	5-Nov-19
Design/ Updating and Delivery of Behaviour Change Programmes	Multiple destinations	6-Nov-19

# Useful UNICEF Procurement links

For suppliers & service providers [http://www.unicef.org/supply/index\\_suppliers.html](http://www.unicef.org/supply/index_suppliers.html)

UNICEF Supplies [https://www.unicef.org/supply/index\\_unicefsupplies.html](https://www.unicef.org/supply/index_unicefsupplies.html)

Procurement Policies [https://www.unicef.org/supply/index\\_procurement\\_policies.html](https://www.unicef.org/supply/index_procurement_policies.html)

Become a supplier [https://www.unicef.org/supply/index\\_become\\_a\\_supplier.html](https://www.unicef.org/supply/index_become_a_supplier.html)

Tender calendar [http://www.unicef.org/supply/index\\_25983.html](http://www.unicef.org/supply/index_25983.html)

Bidding opportunities [http://www.unicef.org/supply/index\\_25947.html](http://www.unicef.org/supply/index_25947.html)

Supply Catalogue <https://supply.unicef.org/all-materials.html>

Contract awards [http://www.unicef.org/supply/index\\_27009.html](http://www.unicef.org/supply/index_27009.html)

Supply Annual Report <https://www.unicef.org/supply/files/Unicef-Supply-Annual-Report-2018.pdf>