



# OVERVIEW OF UNITED NATIONS PROCUREMENT

United Nations Procurement Division  
Office of Supply Chain Management  
Department of Operational Support

October 2019

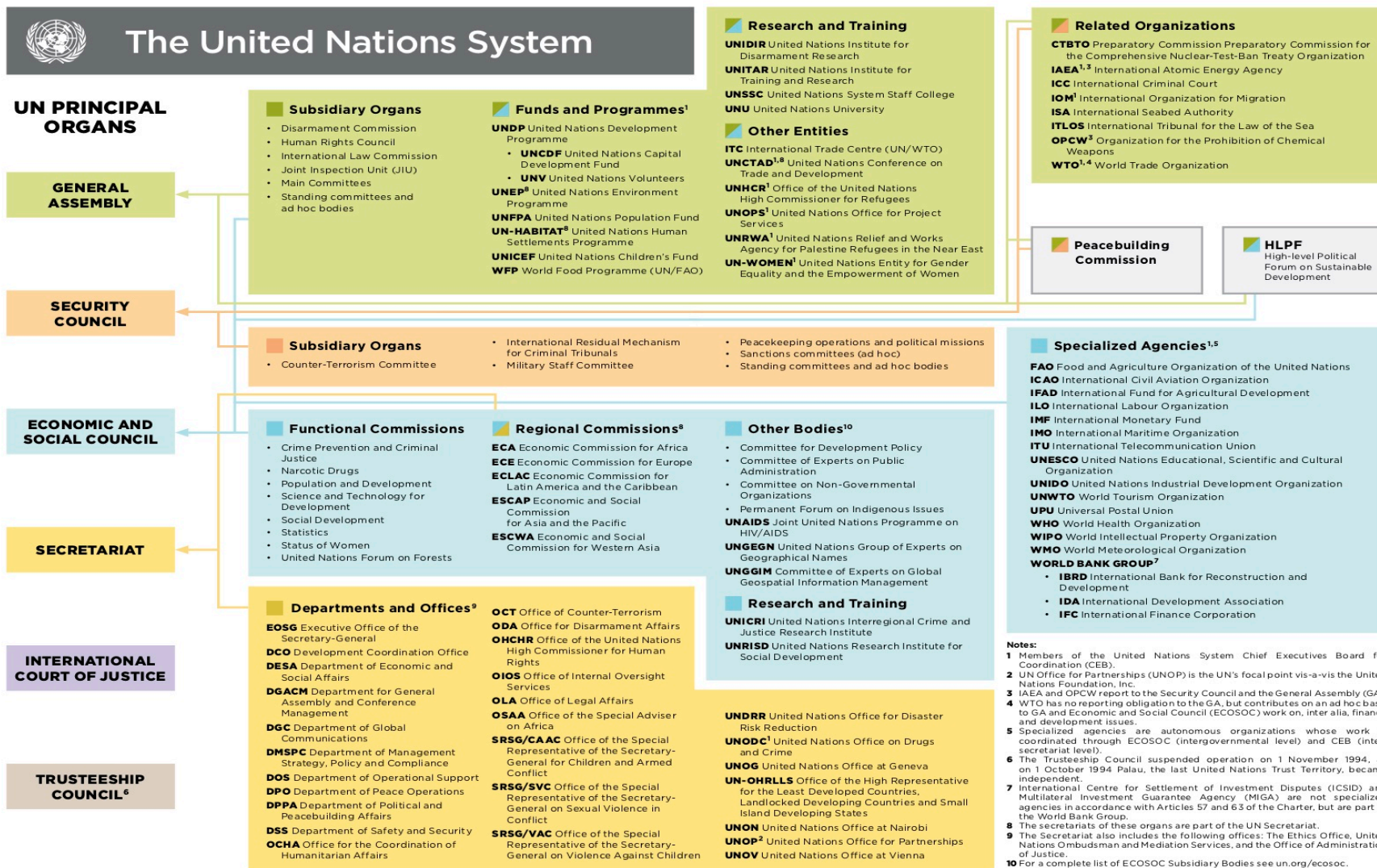
# Outline



- UN System Chart
- UN Secretariat – Area of Operation
- Procurement Division (Organizational Chart)
- UN Procurement Volume and Statistics
- UN Procurement Principles
- Typical UN Procurement Workflow
- Doing Business with the United Nations
- Q&A



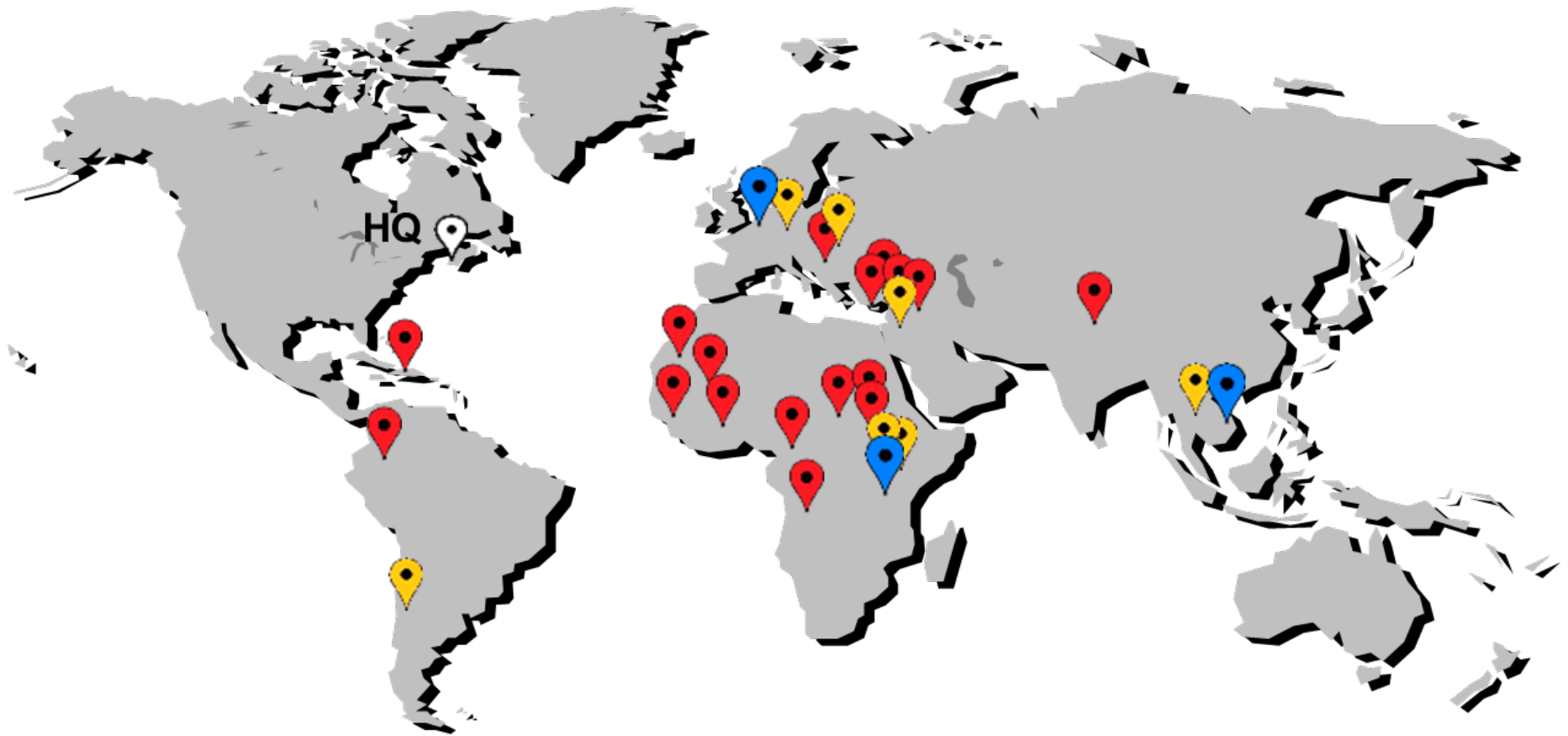
# UN System Chart (post-reform)



**Notes:**

- Members of the United Nations System Chief Executives Board for Coordination (CEB).
- UN Office for Partnerships (UNOP) is the UN's focal point vis-a-vis the United Nations Foundation, Inc.
- IAEA and OPCW report to the Security Council and the General Assembly (GA).
- WTO has no reporting obligation to the GA, but contributes on an ad hoc basis to GA and Economic and Social Council (ECOSOC) work on, inter alia, finance and development issues.
- Specialized agencies are autonomous organizations whose work is coordinated through ECOSOC (intergovernmental level) and CEB (inter-secretariat level).
- The Trusteeship Council suspended operation on 1 November 1994, as on 1 October 1994 Palau, the last United Nations Trust Territory, became independent.
- International Centre for Settlement of Investment Disputes (ICSID) and Multilateral Investment Guarantee Agency (MIGA) are not specialized agencies in accordance with Articles 57 and 63 of the Charter, but are part of the World Bank Group.
- The secretariats of these organs are part of the UN Secretariat.
- The Secretariat also includes the following offices: The Ethics Office, United Nations Ombudsman and Mediation Services, and the Office of Administration of Justice.
- For a complete list of ECOSOC Subsidiary Bodies see [un.org/ecosoc](http://un.org/ecosoc).

# The United Nations Secretariat - Area of Operation

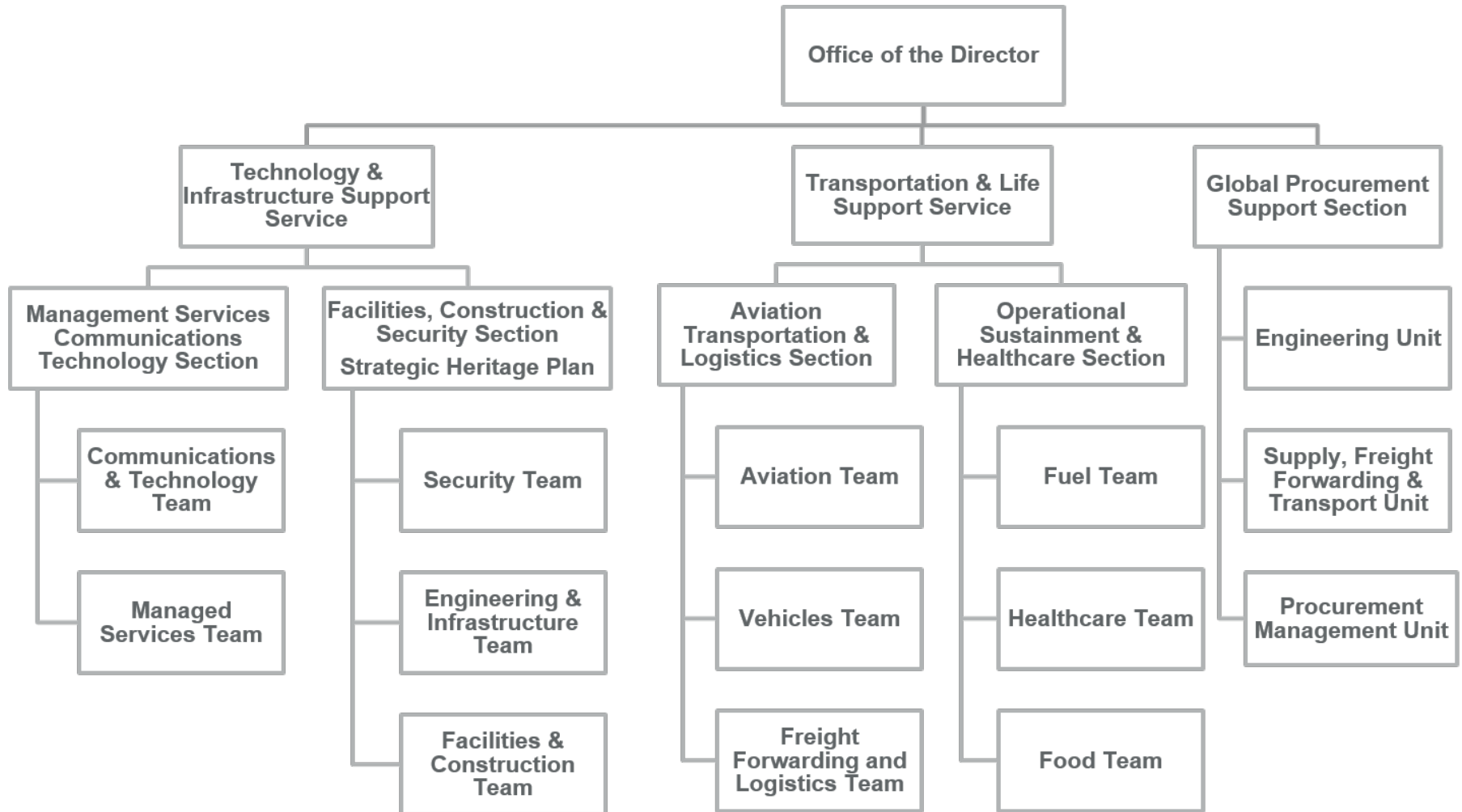


- UN Peacekeeping Missions
- UN Economic and Social Commissions and OAHs
- International Criminal Tribunal



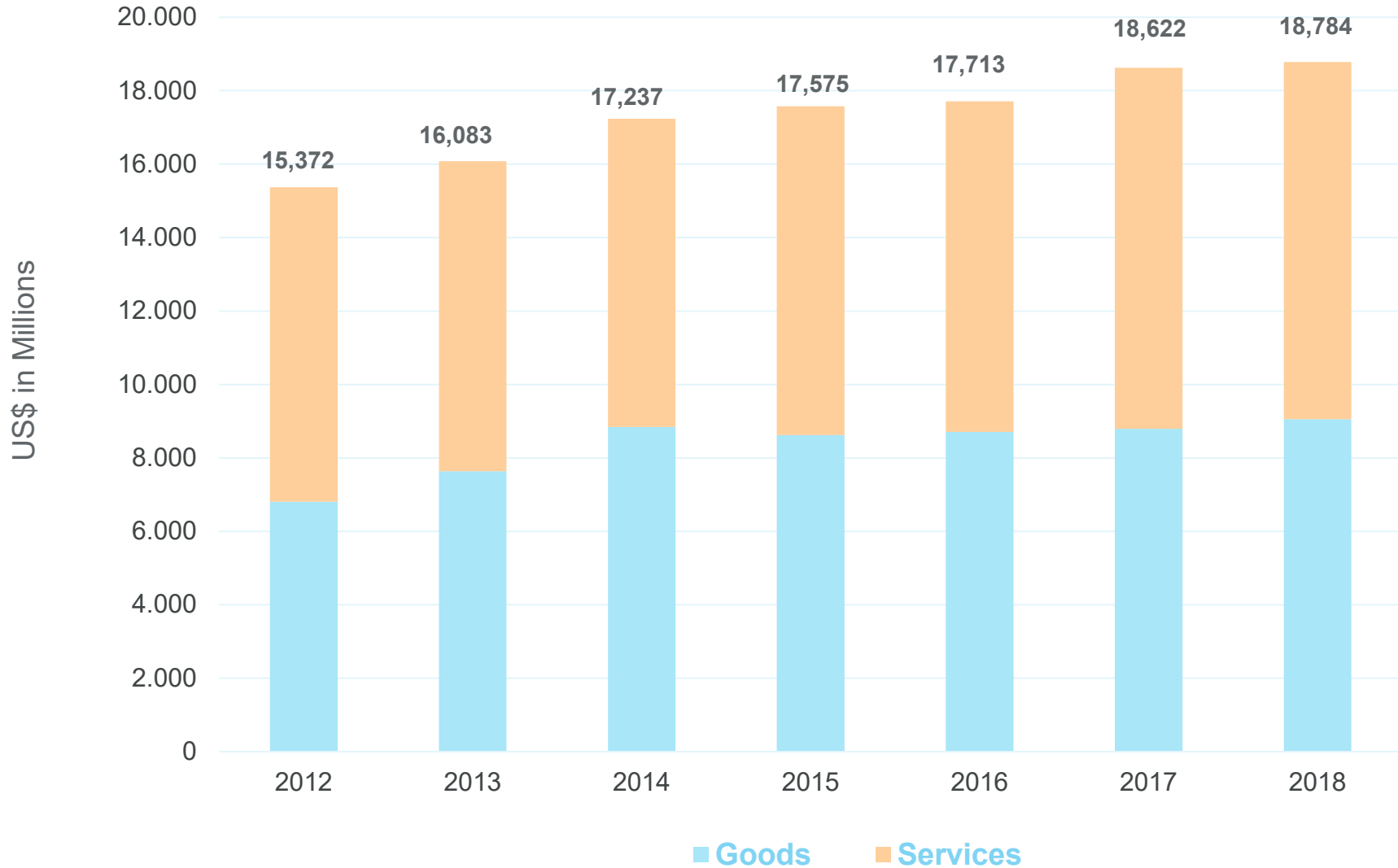
DEPARTMENT OF  
OPERATIONAL  
SUPPORT

# Procurement Division Organizational Chart

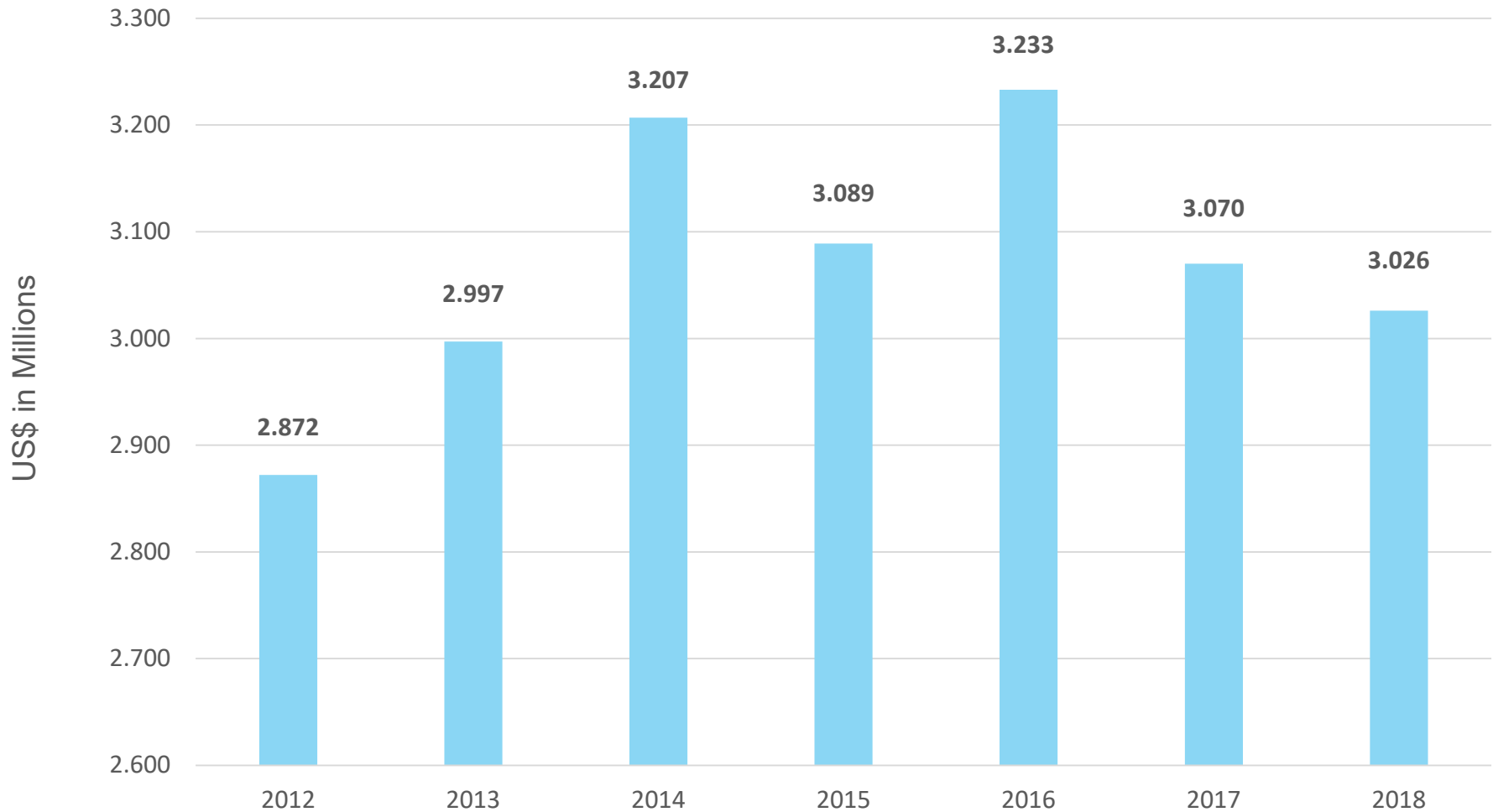




# Total Procurement Volume – UN System 2012-2018

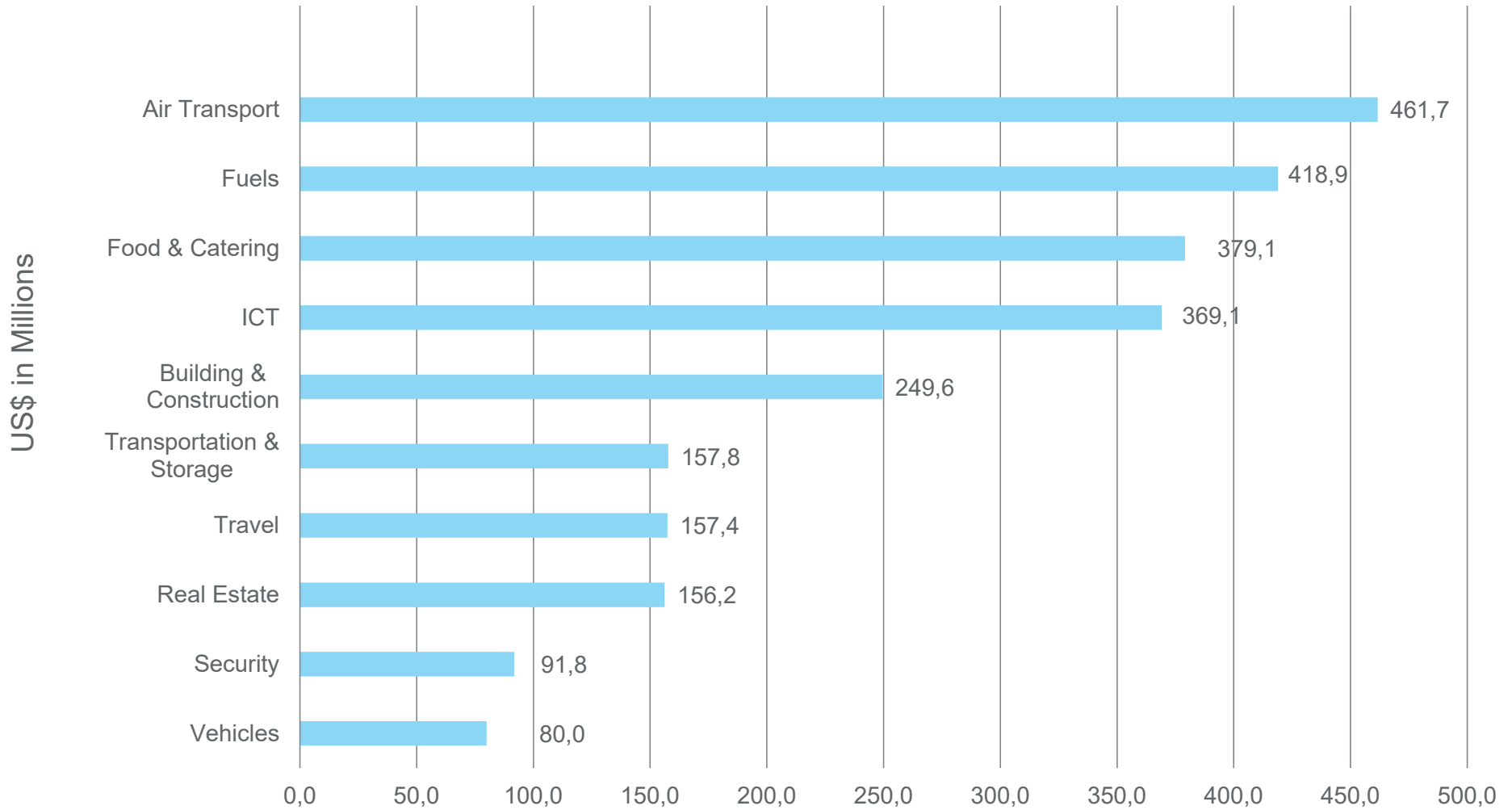


## UNPD Procurement Volume 2012 – 2018





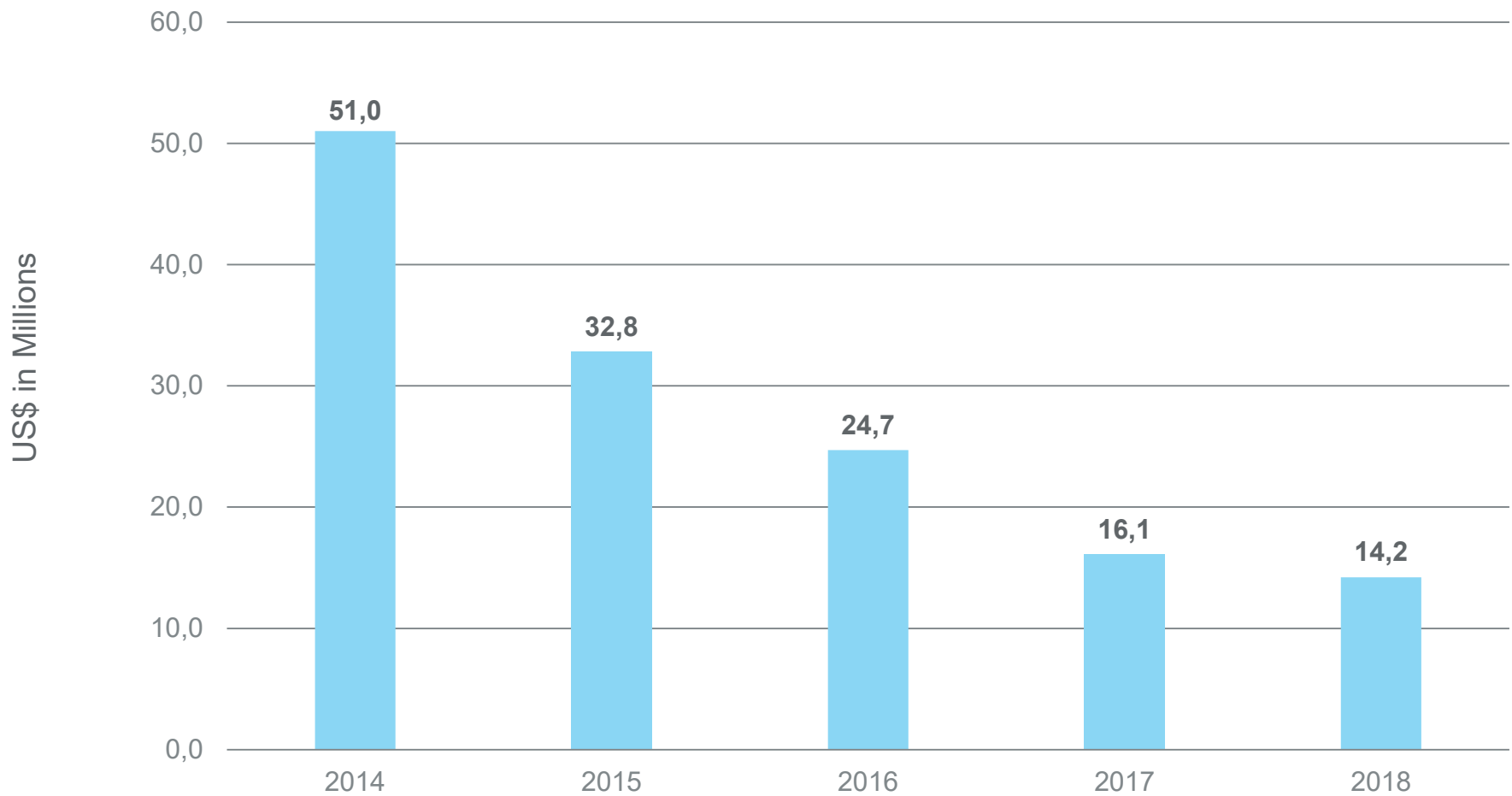
# UNPD Procurement by Major Commodity 2018





# UNPD Procurement Volume with German Suppliers

2014 - 2018



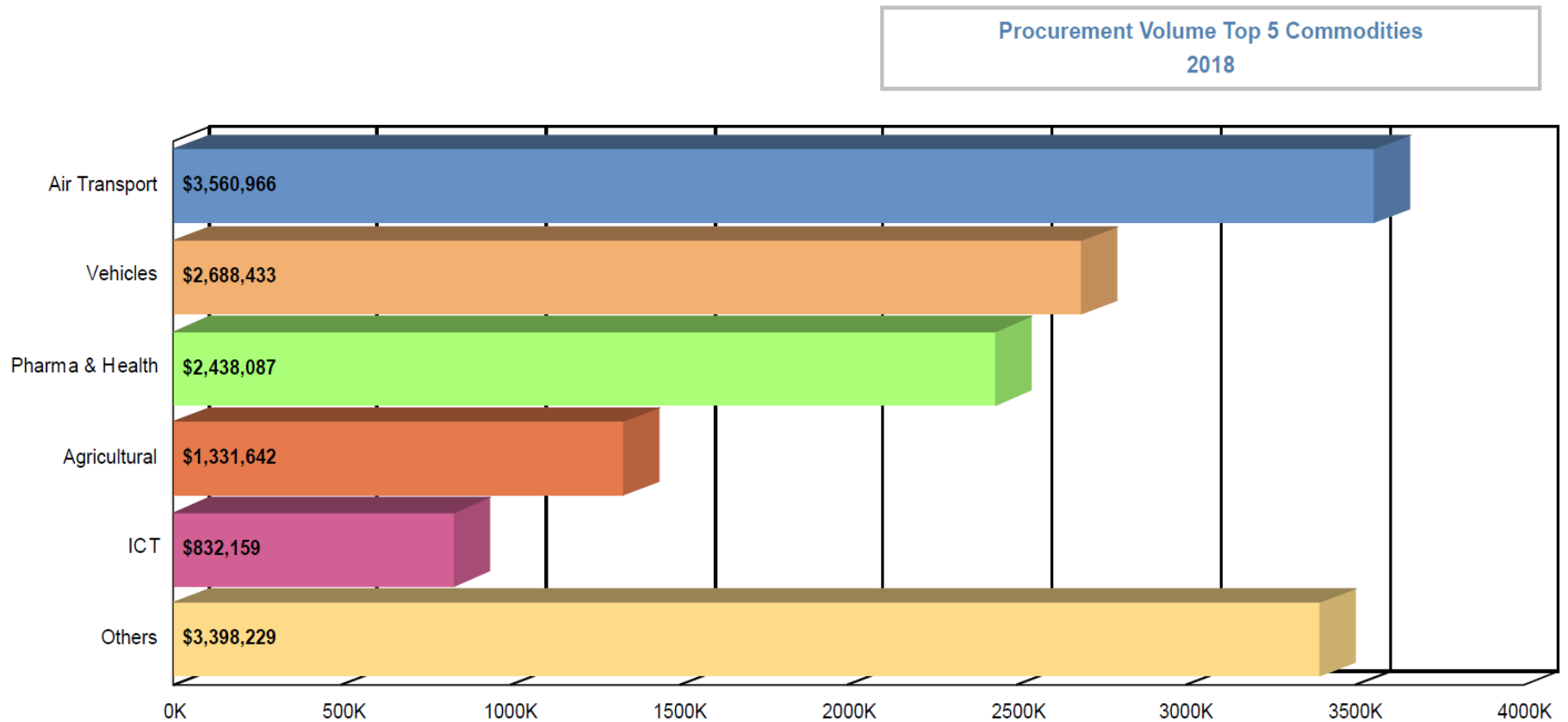


# UNPD Procurement Volume with German Suppliers

## Breakdown 2018

2018

\$14,249,515



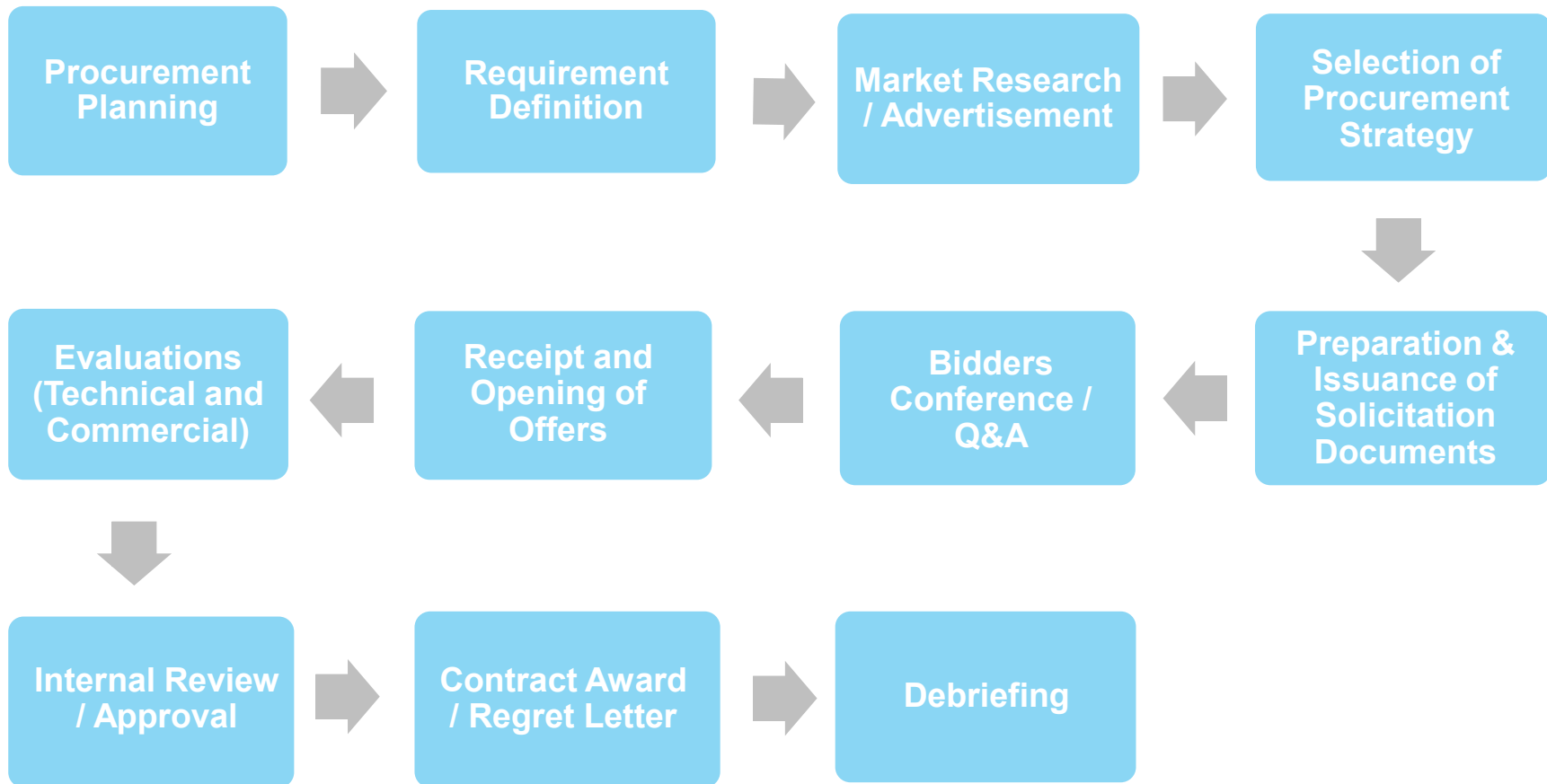
# UN Procurement Principles

Procurement activities of the UN system are based on the following principles:

- The objectives/needs of the UN Organization
- Fairness, integrity & transparency
- Effective international competition
- Best value for money

These principles cover procurement stages from sourcing to execution of a procurement contract.

## Typical UN Procurement Workflow



## Doing Business with the UN System



- Registration on the United Nations Global Marketplace
- Identify Relevant UN System Organizations and their Requirements
- United Nations Procurement Mobile App
- UN Global Compact
- UN Peacekeeping – Procurement Challenges
- Frequently Asked Questions

## Registration on the United Nations Global Marketplace (UNGM)

- UNGM is the UN global vendor portal.
- Registration is mandatory for all Commercial Vendors.
- Vendors can introduce their products and services to many UN organizations, countries and regions by only completing one registration form.
- UNGM also enables vendors to keep abreast of upcoming tender notices. By subscribing to the Tender Alert Service, vendors can receive relevant business opportunities emailed directly.
- <http://www.ungm.org>

# Identify Relevant UN System Organizations and their Requirements

## UNGM Knowledge Centre

Welcome to the UNGM

Login and New Registrations	Business Opportunities	Tender Alert Service
UN Staff Area	Contract Awards	Knowledge Centre Learn about UN procurement in general
About UNGM	UN Procurement Statistics	UNGM News & Alerts

## Annual Statistical Report

2012 Annual Statistical Report on United Nations Procurement

- Procurement of goods and services
- Procurement profiles of the Development Assistance Committee member countries
- Procurement profiles of the top twenty developing countries and countries with economies in transition

## General Business Guide

UNITED NATIONS SYSTEM

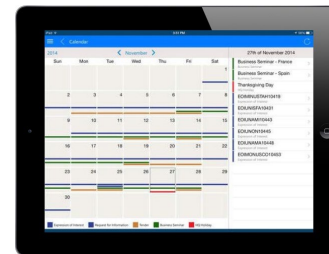
GENERAL BUSINESS GUIDE  
for Potential Suppliers  
of Goods and Services

# United Nations Procurement Mobile App

The "UN Procurement" Mobile App offers real-time access to information related to business opportunities, business seminars schedule and contract awards. Features of the Mobile App include:

- Event calendar including Business Opportunities, Seminars, Public Tender Openings, and official UNHQ Holidays.
- Purchase Orders and Contracts Monthly Awards data that can be filtered by year, month and commodity group.
- Procurement Bulletins providing timely updates on a wide range of topics.
- Comprehensive search functionality throughout the Application.
- Ability to easily share information and add events to your calendar.
- Multi-Year Statistical data.
- Other Procurement Resources.

Some features are only available for iOS. An update to the Android version is coming soon.





# UN Global Compact

## 1 Human Rights

**Principle 1:** Businesses should support and respect the protection of internationally proclaimed human rights;

**Principle 2:** make sure that they are not complicit in human rights abuses.

## 4 Anti-Corruption

**Principle 10:** Businesses should work against corruption in all its forms, including extortion and bribery.

## Ten Principles

## 3 Environment

**Principle 7:** Businesses should support a precautionary approach to environmental challenges;

**Principle 8:** undertake initiatives to promote greater environmental responsibility;

**Principle 9:** encourage the development and diffusion of environmentally friendly technologies.

## 2 Labour

**Principle 3:** Businesses should uphold the freedom of association and the effective recognition of the right to collective bargaining;

**Principle 4:** the elimination of all forms of forced and compulsory labour;

**Principle 5:** the effective abolition of child labour;

**Principle 6:** the elimination of discrimination in respect of employment and occupation.

The United Nations strongly encourages all vendors to actively participate in the Global Compact.



## UN Peacekeeping – Procurement Challenges

- Little or no infrastructure
- Limited Resources
- Diseases
- Natural Disasters
- Emergency
- Volatility
- Security Risks

## UN Peacekeeping – Procurement Challenges



Members of the Military Liaison Office of the UN Mission for the Referendum in Western Sahara (MINURSO) attempted to push their car out of the sand in Oum Dreyga, Western Sahara. The officers were on a ceasefire monitoring patrol.

15 June 2010, UN Photo



Vehicles were unloaded from an airplane in Freetown, Sierra Leone, to be deployed for the UN Mission for Ebola Emergency Response (UNMEER). Of the 140 UN vehicles being deployed to Ebola-affected countries, 50 were being transported to Sierra Leone, 60 to Liberia and 30 to Guinea.

08 November 2014, UN Photo

## UN Peacekeeping – Procurement Challenges



The United Nations Mission in South Sudan (UNMISS) handed over a completely rehabilitated fifty-six kilometer road to government authorities in Juba. The new road allows for travel between Rokon and Juba in an hour and half, whereas previously it took five hours.

07 June 2016, UN Photo



Scene from the camp of the United Nations Multidimensional Integrated Stabilization Mission in Mali (MINUSMA) in Timbuktu. The camp sustained an attack on 3 May 2017, which caused the death of a Liberian peacekeeper and injured others.

16 May 2017, UN Photo

## Frequently Asked Questions

I am a small vendor. Is it worthwhile for me to register when the UN is such a large organization? Do I have an opportunity to do business with the United Nations Secretariat?

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- Yes, of course. The United Nations procures on an international basis from vendors of all sizes and from all geographical locations. Sometimes our requirements are large and sometimes our requirements are small. For this reason, we have different levels of registration and companies can choose the level at which they wish to register based on the size of their company and the size of contract that they are able to manage. A description of the different levels of registration and the requirements for each level can be found at the UNGM website.

We have a new product that we believe the United Nations should know about. Who should we talk to? Could you please give me names of persons from the UN Secretariat who are in charge of “XYZ” products?

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- Contact information for UN Secretariat Procurement can be found in the Contact Us section of the UNPD website and on the UNGM website for other Agencies, Funds and Programmes.

**THANK YOU.  
ANY QUESTIONS, PLEASE?**

