



UNOPS Procurement

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 **UNOPS**



UNOPS – Basic Facts

- United Nations Office for Project Services
- operational arm of the United Nations, dedicated to implementing projects for the United Nations System, international financial institutions, governments and other partners around the world.
- established in 1973 as part of UNDP
- became an independent, self-financing organization in 1995
- covers its costs by charging a fee on each project supported
- not-for-profit

UNOPS procurement 2018 – USD 921 Million

54% Goods

UNOPS is a central procurement resource in the United Nations system

\$921 Million
worth of goods and services

\$122m
Pharmaceuticals,
Contraceptives,
Vaccines

\$97m Building and
Maintenance Services

\$78m Motor
Vehicles and Parts

\$55 m Laboratory and
Testing Equipment

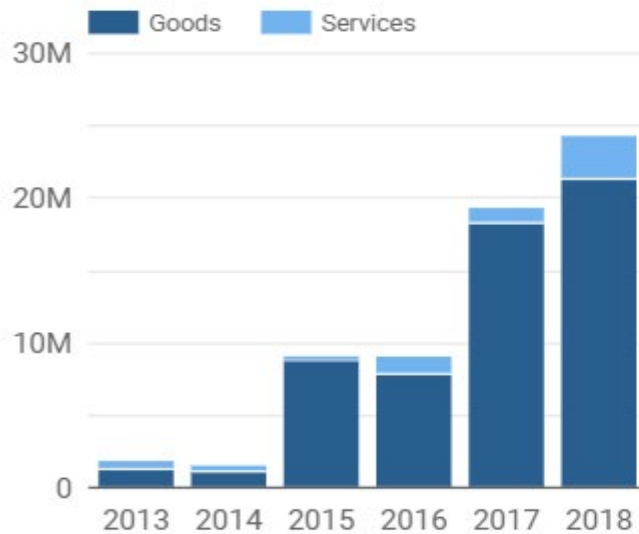
\$50m ICT Equipment

61%

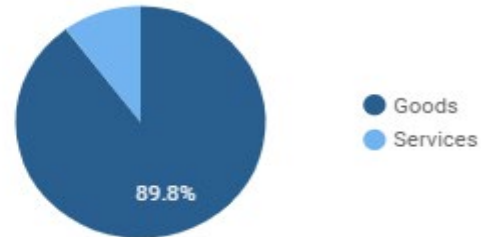
of UNOPS goods and services were procured from least developed countries, developing countries or countries with economies in transition in 2018.

UNOPS Procurement from German Vendors

Procurement by type (USD)



Procurement classification



Supplier country economic status



Procurement by category

Category (UNSPSC Segment)	Procurement value (USD)
Laboratory and Testing Equipment	18.4M
Sports and Recreational Equipment	16.8M
Medical Equipment	15.5M
Security and Safety Equipment	3.5M
Education and Training Services	2.9M
Management and Admin Services	1.6M

Procurement Plans overview

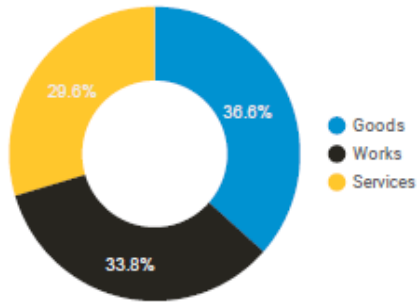
Estimated value (USD)

518.0M

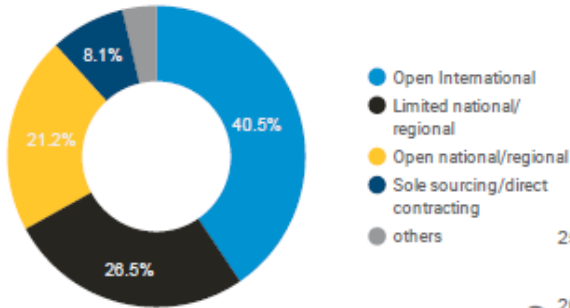
of procurement processes

922

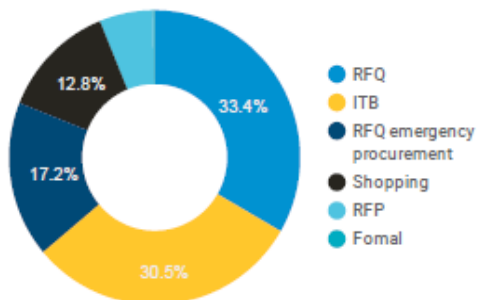
Type of procurement by value (%)



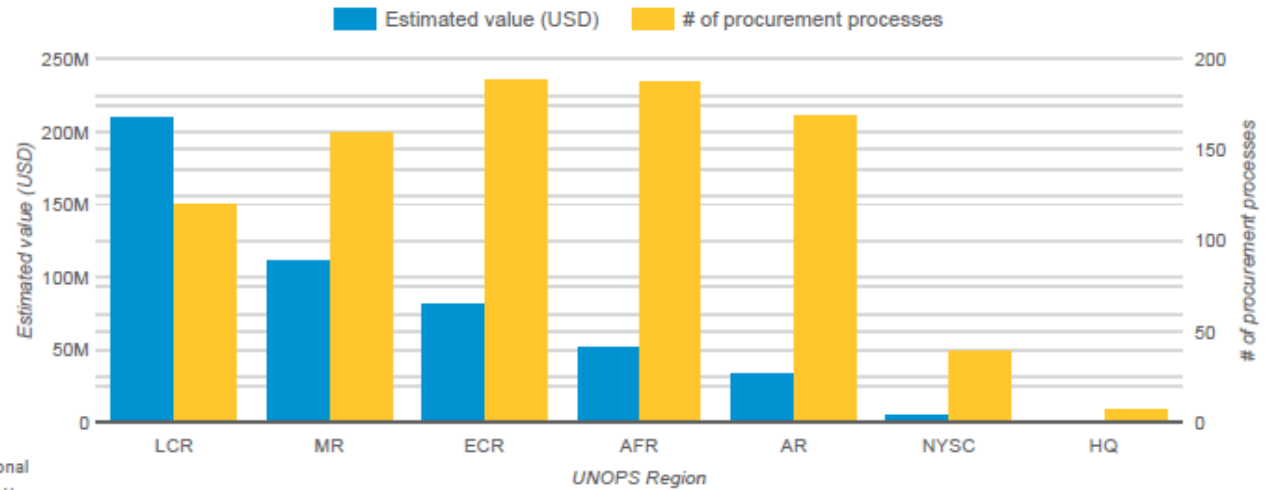
of processes by type of competition (%)



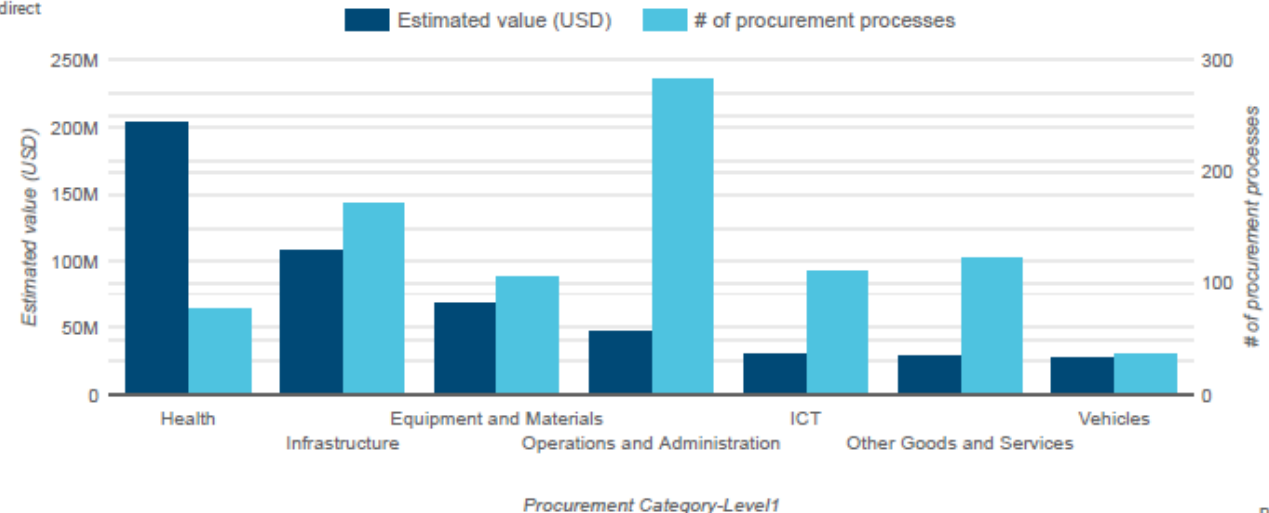
of processes by solicitation method (%)



Estimated value (USD) and # of procurement processes by UNOPS Region



Estimated value (USD) and # of procurement processes by procurement category level 1



Filter by

Jul 1,

UNOPS Procurement Plans:

<https://www.unops.org/business-opportunities/current-opportunities>

IMPACT EXPERTISE ABOUT US
SEARCH EN

[Business opportunities](#) > [Current opportunities](#)

CURRENT OPPORTUNITIES

UNOPS posts all current procurement business opportunities on the United Nations Global Marketplace (UNGM). Potential suppliers are encouraged to check [UNGM](#) for a list of all current UNOPS tender notices.

A majority of UNOPS procurement processes are carried out through the UNOPS eSourcing system, which is integrated with UNGM. Visit [UNOPS eSourcing](#) for more.

Projected potential requirements of goods, services and works for UNOPS projects can be found in our procurement plans. UNOPS



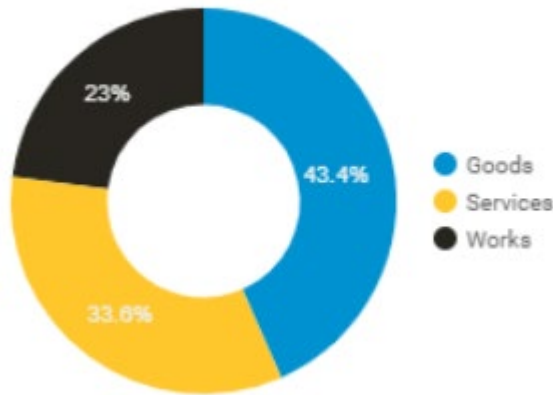
Explore our potential goods, services and works requirements for UNOPS projects

Corporate Procurement Plans 2019

Region	Hub	Cost-centre	oneUNOPS project/engagement number	Project description	Project country	Competition type	Solicitation method	Expected tender posting date	Procurement category level 1	Procurement category 2
Asia Region	UNOPS Afghanistan	AR, AFDC, Afghanistan	11809-001	Rural Access Improvement Project Phase IV (RAIP IV)	Afghanistan	Open International	RFQ	2019-02-01	Vehicles	Vehicles -
Asia Region	UNOPS Afghanistan	AR, AFDC, Afghanistan	11809-001	Rural Access Improvement Project Phase IV (RAIP IV)	Afghanistan	Open International	RFQ	2019-02-01	Equipment and Materials	Equipm
Asia Region	UNOPS Afghanistan	AR, AFDC, Afghanistan	11809-001	Rural Access Improvement Project Phase IV (RAIP IV)	Afghanistan	Open International	RFQ	2019-02-01	Equipment and Materials	Equipm
Asia Region	UNOPS Afghanistan	AR, AFDC, Afghanistan	11809-001	Rural Access Improvement Project Phase IV (RAIP IV)	Afghanistan	Open International	RFQ	2019-02-01	ICT	ICT Equip
Asia Region	UNOPS Afghanistan	AR, AFDC, Afghanistan	11809-001	Rural Access Improvement Project Phase IV (RAIP IV)	Afghanistan	Open International	RFQ	2019-02-01	ICT	ICT Equip
Asia Region	UNOPS Afghanistan	AR, AFDC, Afghanistan	11809-001	Rural Access Improvement Project Phase IV (RAIP IV)	Afghanistan	Open International	RFQ	2019-02-01	Equipment and Materials	Equipm
Asia Region	UNOPS Afghanistan	AR, AFDC, Afghanistan	11809-001	Rural Access Improvement Project Phase IV (RAIP IV)	Afghanistan	Open International	ITB	2019-02-01	Infrastructure	Engineerin
Asia Region	UNOPS Afghanistan	AR, AFDC, Afghanistan	11809-001	Rural Access Improvement Project Phase IV (RAIP IV)	Afghanistan	Open International	ITB	2019-02-01	Infrastructure	Engineerin
Asia Region	UNOPS Afghanistan	AR, AFDC, Afghanistan	11809-001	Rural Access Improvement Project Phase IV (RAIP IV)	Afghanistan	Open International	ITB	2019-02-20	Infrastructure	Engineerin
Asia Region	UNOPS Afghanistan	AR, AFDC, Afghanistan	11809-001	Rural Access Improvement Project Phase IV (RAIP IV)	Afghanistan	Open International	ITB	2019-02-20	Infrastructure	Engineerin
Asia Region	UNOPS Afghanistan	AR, AFDC, Afghanistan	11809-001	Rural Access Improvement Project Phase IV (RAIP IV)	Afghanistan	Open International	ITB	2019-02-20	Infrastructure	Engineerin
Asia Region	UNOPS Afghanistan	AR, AFDC, Afghanistan	11809-001	Rural Access Improvement Project Phase IV (RAIP IV)	Afghanistan	Open International	ITB	2019-02-20	Infrastructure	Engineerin
Asia Region	UNOPS Afghanistan	AR, AFDC, Afghanistan	11809-001	Rural Access Improvement Project Phase IV (RAIP IV)	Afghanistan	Open International	ITB	2019-02-20	Infrastructure	Engineerin
Asia Region	UNOPS Afghanistan	AR, AFDC, Afghanistan	11809-001	Rural Access Improvement Project Phase IV (RAIP IV)	Afghanistan	Open International	ITB	2019-02-20	Infrastructure	Engineerin
Asia Region	UNOPS Afghanistan	AR, AFDC, Afghanistan	11809-001	Rural Access Improvement Project Phase IV (RAIP IV)	Afghanistan	Open International	ITB	2019-03-01	Infrastructure	Engineerin
Asia Region	UNOPS Afghanistan	AR, AFDC, Afghanistan	20972-004	Inter-Agency Information Center (VoX-Afghanistan) OCHA - CHF	Afghanistan	Open national/regional	RFQ	2019-03-02	ICT	ICT Equip
Asia Region	UNOPS Afghanistan	AR, AFDC, Afghanistan	20972-004	Inter-Agency Information Center (VoX-Afghanistan) OCHA - CHF	Afghanistan	Open national/regional	RFQ	2019-03-02	Operations and Administration	Business Adr
Asia Region	UNOPS Afghanistan	AR, AFDC, Afghanistan	20431-001	Project to Support Improvement of Agricultural Value Chains in Herat	Afghanistan	Open International	ITB	2019-03-05	Equipment and Materials	Equipm

UNOPS Procurement Plan Dashboard for Vendors

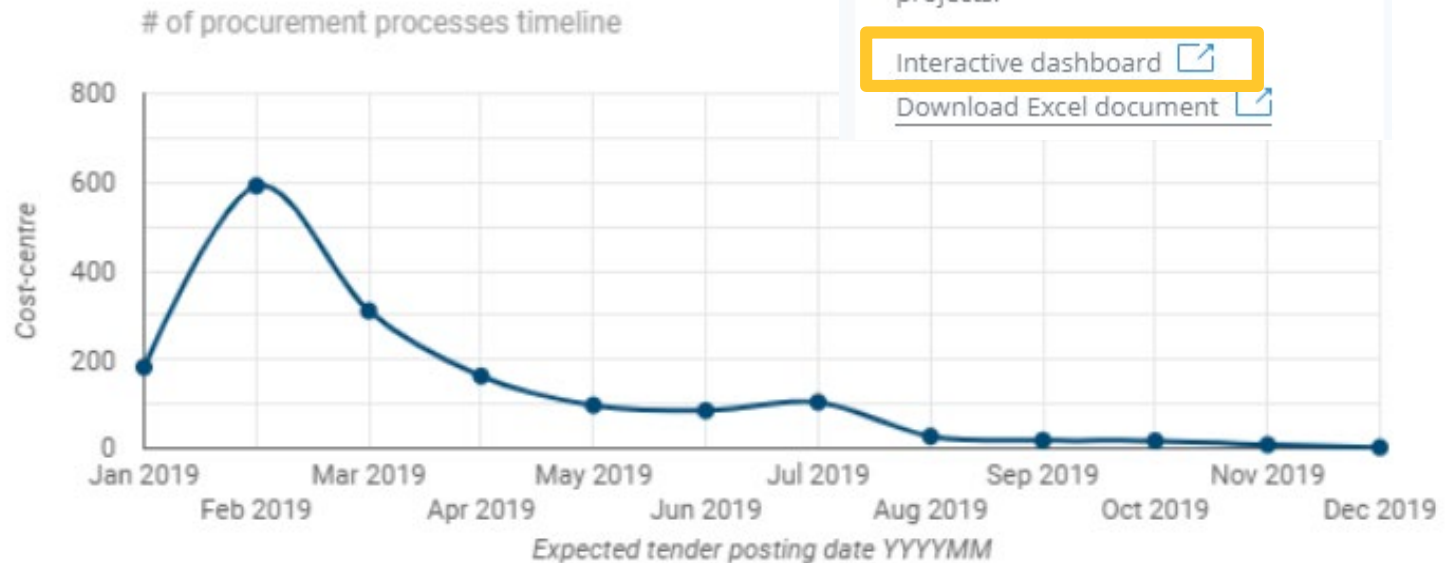
of procurement processes by type (%)



Explore our potential goods, services and works requirements for UNOPS projects:

[Interactive dashboard](#)

[Download Excel document](#)



UNOPS Procurement Plan Dashboard for Vendor:

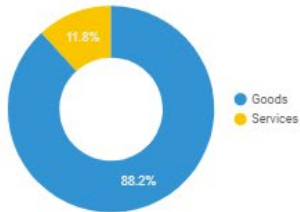


UNOPS Procurement Plans

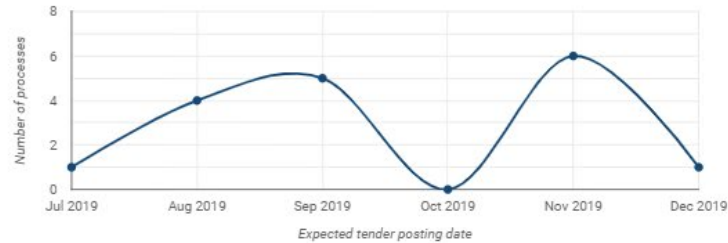
of procurement processes

17

of procurement processes by type (%)



of procurement processes timeline



Introduction

UNOPS Office	Project country/territory	Description of goods / services / works	Procurement category level 3	Competition type	Solicitation method	Expected tender posting date
NYSC, PSC, Abyei Project Unit	Democratic Republic of the Congo	IT Computer Hardware and Software	Computer Components and Peripherals	Open International	RFQ	Nov 2019
NYSC, PSC, Mali Project Unit	Mali	Computer	Computers	Open International	RFQ	Dec 2019
NYSC, PSC, Mali Project Unit	Mali	Equipment and accessories for IT	Computers	Open International	ITB	Sep 2019
NYSC, PSC, Mali Project Unit	Mali	Maintenance of IT equipment	ICT Installation and Repairs	Open International	ITB	Sep 2019
NYSC, PSC, Mali Project Unit	Mali	Scanner	Computer Components and Peripherals	Open International	RFQ	Nov 2019
NYSC, PSC, Mali Project Unit	Mali	Software and IT renewals	ICT Installation and Repairs	Open International	RFQ	Aug 2019
NYSC, PSC, Somalia Project Unit	Somalia	IED Reporting App Upgrade	Software	Open International	RFQ	Nov 2019
NYSC, PSC, Somalia Project Unit	Somalia	Laptops	Computers	Open International	RFQ	Nov 2019
NYSC, PSC, Somalia Project Unit	Somalia	Mobile Devices for IED Reporting App	Software	Open International	RFQ	Nov 2019

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Filter by tender posting date:

Jul 1, 2019 - Dec 31, 2019

UNOPS Region: New York Service Cluster (1)

UNOPS Hub

UNOPS Office

Project country/territory

Procurement category level 1: ICT (1)

Procurement category level 2

Procurement category level 3

Competition type: Open International (1)

Solicitation method

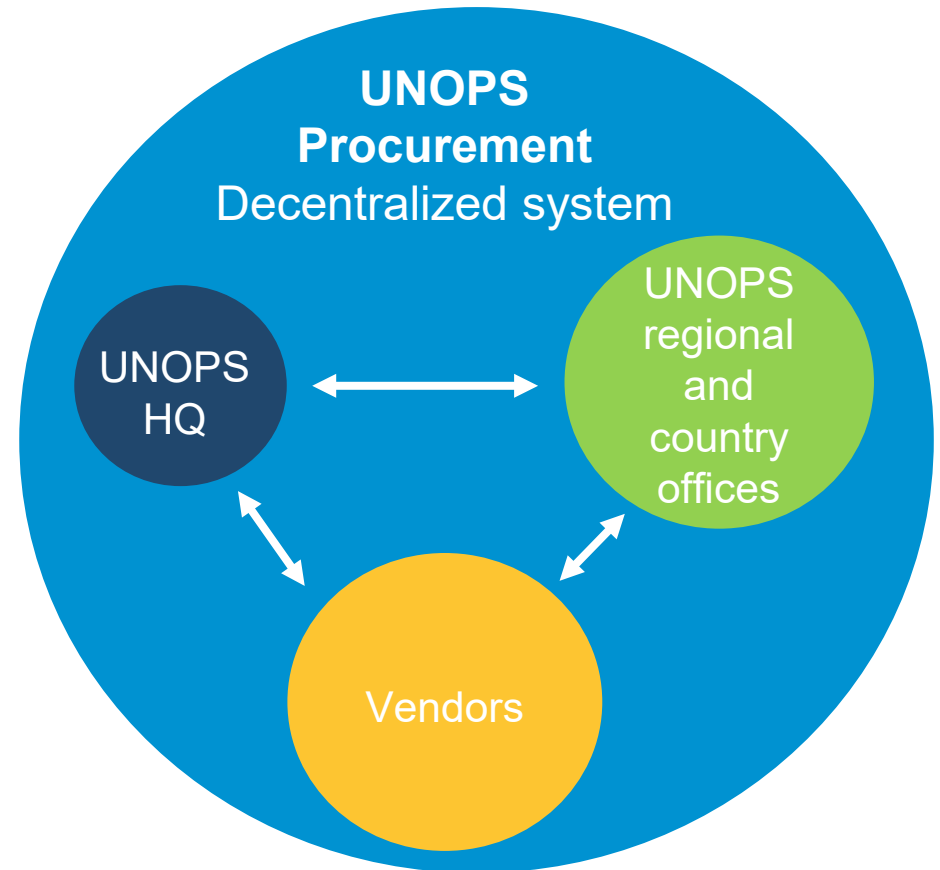
*The information included in the dashboard is based on project forecasts and is subject to change.

Data last updated: 31 July 2019

procurement.reporting@unops.org

How we do procurement

- CIPS Corporate Certification - UNOPS received the Chartered Institute of Procurement and Supply (CIPS) Corporate Certification in 2011, which endorses excellence in procurement policies, procedures and practices
- CIPS Gold Certification for Sustainable Procurement
- Sustainable Procurement Framework
- DRiVE programme ((Delivering Responsibility in Vendor Engagement) - to ensure that UNOPS vendors operate with responsibility and in alignment with high standards of integrity through the development of a vendor measurement, inspection and corrective action planning



Solicitation methods

Shopping	Request for Quotation (RFQ)	Invitation to Bid (ITB)	Request for Proposals (RFP)
<ul style="list-style-type: none"> • Value: <\$5,000 • Type of requirement: off-the-shelf goods, standard specification commodities or simple goods. • Award criteria: lowest priced most technically acceptable. Tech. compliance: 'pass-fail' • Solicitation document: not needed: offers may be sought in writing or orally. • Bid receipt/opening: Not applicable 	<ul style="list-style-type: none"> • Value: >=\$5,000<\$50,000 • Type of requirement: goods, services or works where requirement is clear and specific • Award criteria: lowest priced most technically acceptable. Tech. compliance: 'pass-fail' • Solicitation document: RFQ format • Bid receipt/ opening: Procurement officials the offers directly 	<ul style="list-style-type: none"> • Value: >=\$50,000 (mandatory) • Type of requirement: goods, works, services that can be quantified • Award criteria: lowest priced substantially compliant. Tech. compliance: 'pass-fail' • Solicitation document: ITB format • Bid receipt/ opening: by Bid Opening Committee. Bids in one sealed envelope 	<ul style="list-style-type: none"> • Value: >=\$50,000 • Type of requirement: services or complex (not quantifiable) goods/works • Award criteria: cumulative analysis weighting technical + financial (50:50,70:30 80:20 or 60:40). • Tech. compliance: awarding points and >min. threshold (>60 or 70%) • Solicitation document: RFP format • Bid receipt/ opening: by Bid Opening Committee. Proposals in 2 envelopes: technical + financial

Informal

Formal

Tools and systems – UNGM Tender Notices

English ▾ Register • Log in Search UNGM

Search tender notices

- Home
- About UNGM
- Registration process
- Code of conduct
- Terms & Conditions
- > **Tender notices**
- Contract awards
- Tender Alert Service
- Knowledge centre
- UN Procurement Statistics
- UNSPSC
- Help Centre
- Press release

Wish you had known about a tender earlier? Wish you had more time?
We connect vendors to tenders. [Subscribe to the Tender Alert Service now.](#)

Title UN Organization Type organization abbreviati
 Description UNOPS (remove)
 Reference Beneficiary country/territory Type a country/territory nam
 Published between and 04-Jul-2019 UNSPSC Codes [Select UNSPSC](#)
 Deadline between 04-Jul-2019 and

Type
 Not set Request for EOI Request for proposal Request for quotation
 Invitation to bid Request for pre-qualification Request for information
 Grant support-call for proposal Pre-bid notice

Displaying results 1 to 15 of 108

	Title	Deadline	Published	UN organization	Type of notice	Reference	Beneficiary country/territory
<input type="button" value="Express Interest"/>	Supply, Installation, Testing and Commissioning of Microscopes and Related Equipment for the Ministry of Agriculture- Ethiopia	19-Jul-2019 12:00 (GMT 0.00)	04-Jul-2019	UNOPS	Invitation to bid	ITB/2019/10656	Ethiopia
<input type="button" value="Express Interest"/>	ITB for the Supply and delivery of Basic laboratory consumables, laboratory glass and supplies to the Ministry of Agriculture(MoA), Addis Ababa, Ethiopia.	19-Jul-2019 09:00 (GMT 0.00)	04-Jul-2019	UNOPS	Invitation to bid	ITB/2019/10696	Ethiopia

Help

Tools and systems – eSourcing



2019-07-03 07 55 UTC

WELCOME

to the UNOPS eSourcing platform.

Please note that you must have created a UNGM account before accessing UNOPS eSourcing.

Login with your UNGM account

Email

Password

Login

[Need a UNGM account?](#)

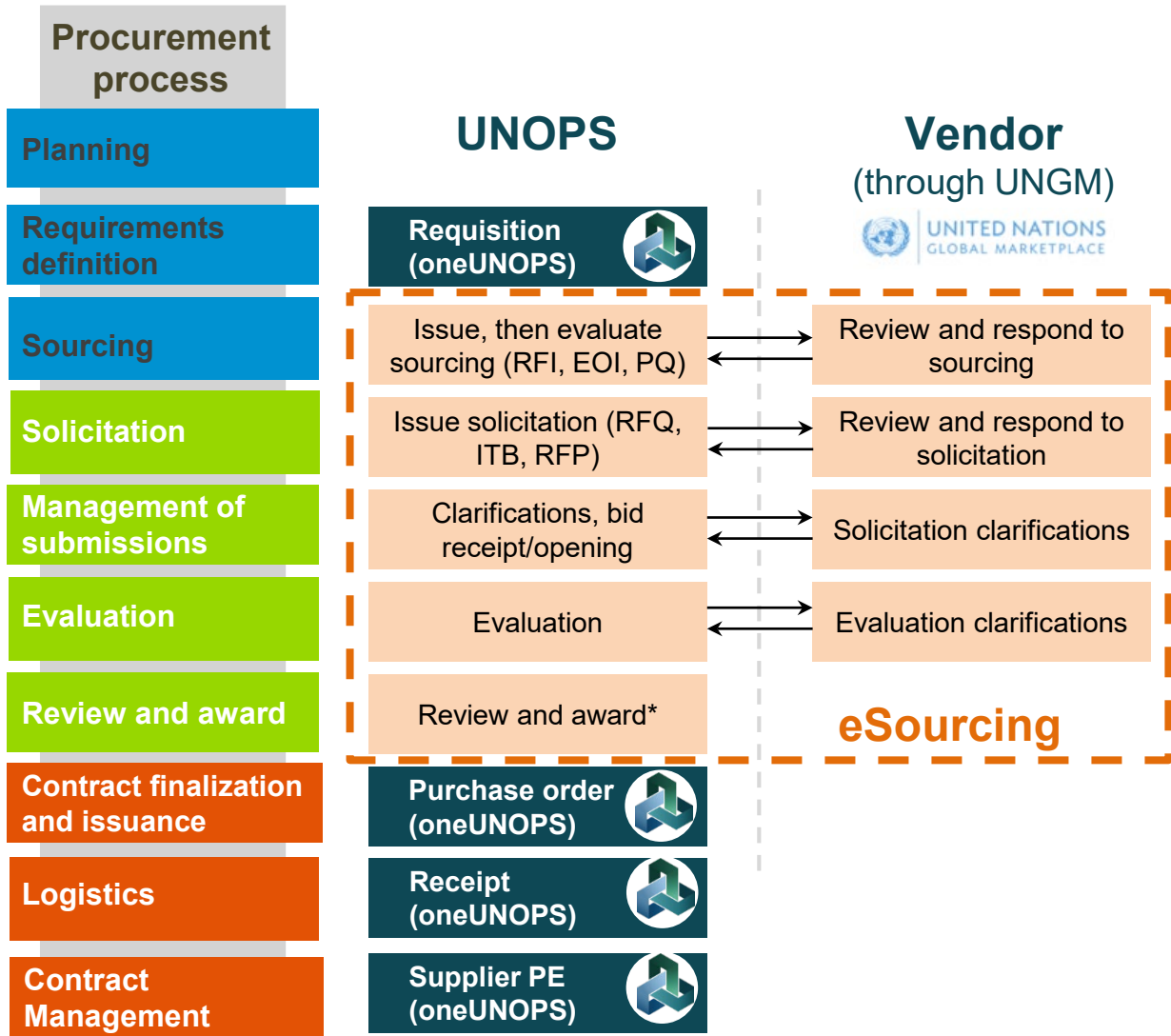
IMPORTANT NOTICE

The United Nations Office for Project Services (UNOPS) is aware that fraudulent procurement related documents, such as solicitation documents or purchase orders, are being distributed purporting to be from UNOPS. These documents contain representations of the UNOPS emblem, logo, initials and/or signatures from UNOPS officials. We are currently conducting investigations into these events.

All authorised contact details in genuine UNOPS procurement documents will use an email address ending in @unops.org. At no stage will we charge a fee for tenders.

In the event that you have any reason to suspect any activity purporting to be made on behalf UNOPS is not genuine, please contact fraudhotline@unops.org.

eSourcing



UN Web Buy Plus: UNOPS Ecommerce solution




- Cost-competitive
- Public-sector compliant
- Customer-centric solution

AVAILABLE CATALOGUES



 www.unwebbuyplus.org



UNOPS
Pre-qualification
process

What is a Pre-qualification Process (PQ)?



- A formal process where supplier appraisal is done prior to issuing the solicitation documents.
- A method of assessing suppliers against pre-determined criteria and only suppliers who meet established criteria are invited to tender.
- The process guarantees that solicitation documents are extended only to suppliers with adequate capabilities and resources.
- The end result of a PQ process is a roster of organizations qualified to perform a specific service.

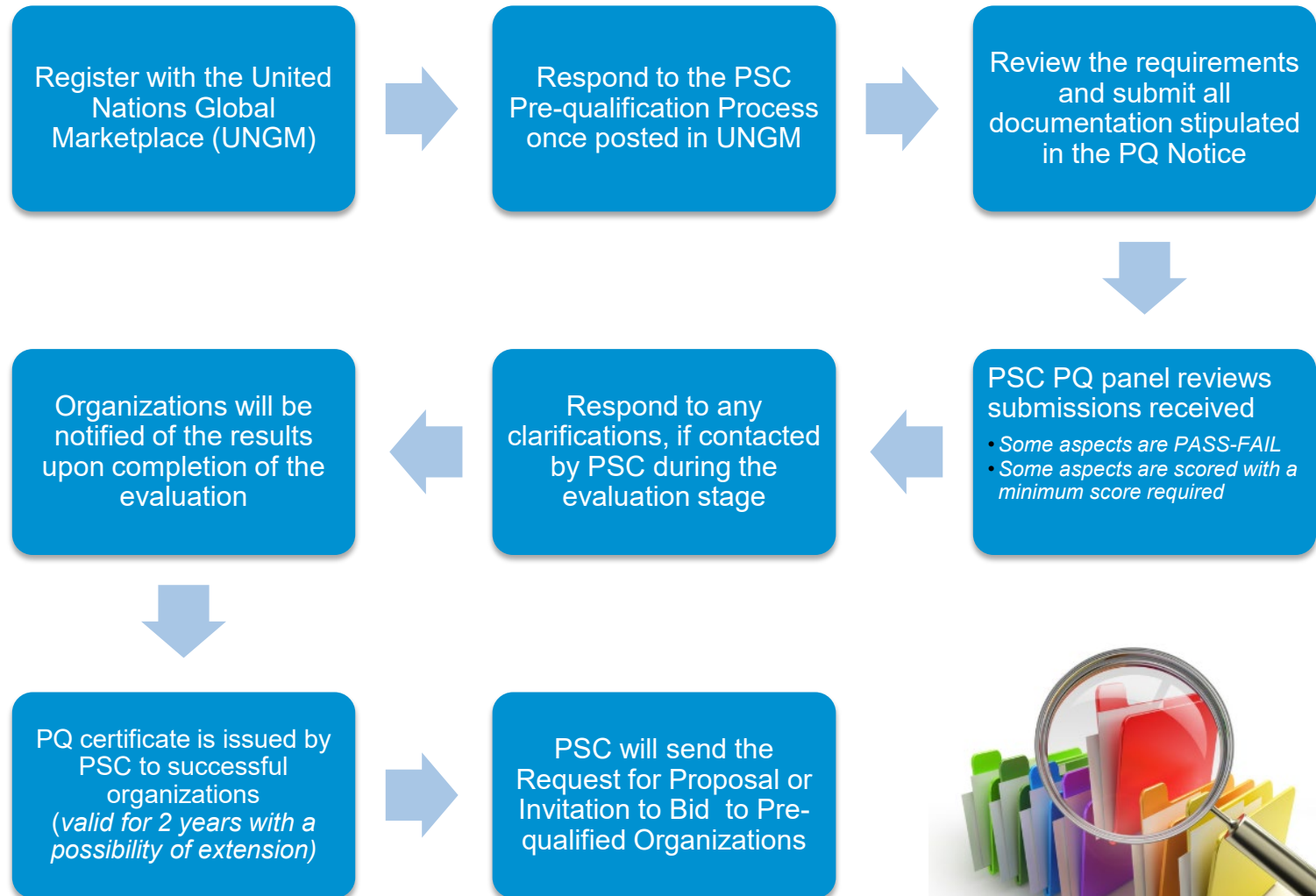
Pre-qualification in PSC



- A general assessment of an organization's technical, organizational and financial capabilities in relation to a specific PSC Technical Category.
- As a default, only Pre-Qualified organizations will be invited to bid/tender for a specific contract in PSC.
- In some circumstances, a tender may be openly advertised. If so, Pre-Qualified companies will be waived from submitting background documentation already been assessed as part of the PQ.



How to Apply for PSC Pre-qualification:



Key recommendations for Vendors

1

Register as a UNOPS vendor in UNGM. If already registered, check that your information is complete

2

Subscribe to receive regular tailored UNOPS business opportunities

3

View tender details, **especially the instructions and submission deadline**

4

Express interest in a tender

5

Request clarifications on a tender if you have questions

6

Save your submission in draft and **don't wait for the last minute**

7

Respond to UNOPS evaluation clarifications in a **promptly manner**

Key recommendations for Vendors

8

Review all the requirements (eligibility, formal, delivery, technical). It's not just about technical compliance. All requirements must be fulfilled.

9

Use the UNOPS Forms. These were developed to help your bid submission.

10

Do not just tick “yes” or compliant. **Provide complete details of your offer.**

11

Check if all required documents have been submitted. (Brochures, Certifications, Past Clients, Financial Statements, etc.)

12

Watch out for any amendments. Not addressing amendments may disqualify your bid.

13

Review the [UN Supplier Code of Conduct](#) and [UNOPS General Conditions of Contract](#)

14

Review the [Procurement Plan](#) posted in the Intranet

Key recommendations for Vendors

15

Engage with the local Procurement Team.

16

Apply for **Pre-qualification**

17

Participate in tenders for LTAs.

18

Visit [UNOPS website for information](#) on our requirements for suppliers and learn more about [how UNOPS procures](#), [what we procure](#) and [how to supply goods and services](#) for UNOPS projects

Thank You



/unops.org



/company/unops



/unops



/unops_official

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