



Exclusive event for German companies

# UN PROCUREMENT SEMINAR



Permanent Mission of Germany  
to the United Nations  
New York



GERMANY  
FOR UNITED NATIONS  
SECURITY COUNCIL  
2019-20



German American  
Chambers of Commerce  
Deutsch-Amerikanische  
Handelskammern

Doing business with the United Nations offers a vast array of advantages. In 2018, companies were able to tap into the **USD 18.8 billion** procurement volume of goods (48.3%) and services (52.7%) while supplying the UN's global peacekeeping, humanitarian, and development efforts.

The **German American Chamber of Commerce** and the **German Mission** to the UN organize a UN Procurement Seminar exclusively for German companies for the **6th time** at the German Mission in New York, centrally located across the street from the **UN Headquarters**.

This seminar offers German companies a rare opportunity to connect with UN procurement staff in **one-on-one meetings** and to build unique business relationships with the participating UN organizations.

Focus of the seminar will be procurement

from the following New York based UN organizations: **UNPD, UNDP, UNICEF** and **UNOPS**. These are four of the 10 largest UN agencies by procurement volume which represent nearly 49% of overall procurement.

The main focus will be on **ICT, safety & security, water, energy, and shelter and accommodation solutions**.

**Procurement and technical staff** from **each organization will be present**, and as a special service, staff will be available for **one-on-one meetings** during the event.

The seminar allows German companies to gain expertise in the methods of doing business with the UN, while granting a tailored, company-specific opportunity to the participants to get involved in the UN procurement processes.

Please visit <https://unprocurement.de/seminar> for more information and registration.

**The UN encourage the participation of women-owned businesses.**

## Focus areas

- ICT (Information and communication technology)
- Safety & security (force protection, camp protection and persistent surveillance)
- Energy
- Water (waste treatment systems, water purification technologies, and solutions to collect rainwater and atmospheric water)
- Shelter and accommodation solutions

## Participating UN agencies

The procurement profile differs between the UN organizations depending on their specific mandate and their geographical footprint. The overall procurement volume of the participating organizations has remained stable and increased by overall 2.9% in the past two years.

**UNPD** (United Nations Procurement Division)

**UNDP** (United Nations Development Programme)

**UNICEF** (United Nations Children's Fund)

**UNOPS** (United Nations Office for Project Services)

**UNDB** (United Nations Development Business)

**UN Global Compact**

**UNPD** is the biggest UN organization and has the third-largest share in the procurement volume (USD 2.6 billion in 2018). UNPD is specialized in the procurement of goods and services in the areas mentioned above, e.g. ICT: USD 369 million / Safety & Security: USD 15.9 million.

**UNDP** works in almost 170 countries with a total procurement volume of USD 2.1 billion in 2018 and carries out part of their procurement activities through their country offices. Procurement of goods and services in ICT was USD 54.7 million in 2018, and USD 5.5 million were spent in the area of safety & security.

**UNICEF** has its supply division in Copenhagen, but IT procurement is done via the headquarters in New York (ICT procurement in 2018: USD 12.4 million).

## Meet the procurement staff at UN headquarters in New York!

### PROGRAM

\*one-on-one meetings on both days

23

October

8:30 a.m. - 5 p.m. Presentations and workshops\*  
Followed by a networking reception (at German House, 23<sup>rd</sup> floor)

24

October

9 a.m. - 3 p.m. Presentations and workshops\*  
4 p.m.

Optional: Following the presentations there will be a guided UN tour (USD 22)

# PRACTICAL INFORMATION

## Time and place

The seminar will take place from **October 23, 8:30 a.m.**, to **October 24, 4 p.m.**, at the **Permanent Mission of Germany to the United Nations (German Mission)**, 871 United Nations Plaza, New York, NY 10017, USA (1st Avenue at 49th Street).

## Price

Participation fee is **EUR 350**.

Included in the price are participation in the seminar, meals and beverages, networking reception.

## Travel and accommodation\*

\*not included in the participation fee

Participants will receive further information on travel and accommodation after registering.

## Registration

**Please sign up no later than September 15** to be eligible to receive one-on-one meetings with UN procurement agents.

For more detailed information and registration visit

<https://unprocurement.de/seminar>

## CONTACT

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